

SPACE RENTAL CONTRACT



Calgary Boat & Outdoors Show

BMO Stampede Park • Calgary, AB

February 5-7, 2021

M Master Promotions Ltd.
www.masterpromotions.ca

P.O. Box 688 Stn. A • Abbotsford, BC • V2T 6Z8
SHOW HOTLINE: 604-864-6800
TOLL FREE TEL: 1-877-888-7111
info@mpltd.ca • www.calgaryboatandoutdoorshow.ca
G.S.T. Number 10355 7344RT

All show information will be sent to the following address/email unless otherwise indicated.

Company Name, Booth #, Company Website, City & Province may appear in the Official Show Guide or visitor handout. Please ensure you provide accurate information for the listing.

Company _____

Mailing Address _____

Street Address _____

Contact Name _____

Phone _____ Cell _____

Website _____ E-mail (Required) _____

Facebook _____ Instagram _____ Twitter _____

- TYPE OF BUSINESS**
- ATVs Boats Camping Fishing Lodge/Resort Manufacturer Retailer RVs Other
 - Archery Camo Clothing Guns Hunting Equipment Outfitter Safes Other

TYPE OF PRODUCTS/SERVICES TO BE DISPLAYED: _____

Location Request — Choices 1st _____ 2nd _____ 3rd _____

PRICING

STANDARD BOOTH SPACE qty _____ Booth(s) @ \$1,100 (\$11.00 per sq. ft.) Includes: 3 sides of drape, VIP passes* \$ _____

DELUXE BOOTH SPACE qty _____ Booth(s) @ \$1,375 (\$13.75 per sq. ft.) Includes: 3 sides of drape, VIP passes*
1500 watt electrical outlet, 10' x 10' show carpet, 2 chairs, 1 - 6' table \$ _____

BOOTH SPACE qty _____ sq.ft. @ \$4.90/SQ. FT. (600-2500 sq. ft.) Includes: back drape if required, VIP passes* \$ _____

Mandatory acceptable floor covering required

qty _____ sq.ft. @ \$3.90/SQ. FT. (2501+ sq. ft.) Includes: back drape if required, VIP passes* \$ _____

Digital Marketing Platform Pricing:

Mandatory Exhibitor Participation

\$150 per company; 100 sq. ft – 2500 sq. ft. \$ _____

\$ 600 per company; 2500+ sq. ft \$ _____

GST Number _____ Plus applicable AB taxes \$ _____

Total \$ _____

50% Deposit (of pre-tax total) at Time of Application \$ _____

Balance Due December 10, 2020 \$ _____

PAYMENT METHOD

- Please check one:
- e-Transfer** (email to accounting@mpltd.ca)
 - Cheque** (cheques should be made payable to Master Promotions Ltd.)
 - Credit Card** (contact Show Management for credit card authorization form; 4% processing fee will apply)

Please provide the contact information to which you would like your receipt(s)/invoice(s) sent, if different from the above :

Billing Contact Name _____ Billing Contact Email (required) _____

Billing Contact Phone _____

We understand this application becomes a binding contract when accepted by Master Promotions Ltd. We agree to abide by the Exhibitor Contract Terms and Conditions on the reverse (page 2) of this contract. We understand that all deposits/final payments are non-refundable except in the limited circumstances outlined in this contract.

Printed Name _____ Confirming Signature _____ Date _____

SHOW MANAGEMENT:

Printed Name _____ Confirming Signature _____ Date _____

EXHIBITOR CONTRACT TERMS AND CONDITIONS

DEFINED TERMS

The term "Show" refers to the specific event name referenced on the first page of this contract. This Show is produced and managed by Master Promotions Ltd. As used hereinafter, the term "Master Promotions" means, collectively, Master Promotions Ltd., its partners, and any associated officers, directors, agents, subsidiaries, affiliates, representatives, employees and assigns, unless the context requires otherwise. The term "Exhibitor" means, collectively, the entity or person that executes this contract as the "Exhibitor" and each of its officers, directors, shareholders, employees, contractors, agents, representatives, volunteers, assigns, and/or invitees, as applicable.

1. PAYMENT

The Exhibitor agrees to pay the price indicated on this contract. A non-refundable deposit of 50% at the time of application is required. The balance will become due, and payable, on or before 60 days prior to the first show date. All monies received prior to the completion of the event will be considered a deposit. When payments for space are not paid when due, deposits may be forfeited and the space re-allocated. In the event that an Exhibitor's cheque is returned by a bank due to insufficient funds, Master Promotions Ltd. will charge a \$50.00 administration fee to the Exhibitor. All applicable provincial and federal taxes at the time of the event are the sole responsibility of the Exhibitor.

2. INSURANCE / OCCUPATIONAL HEALTH AND SAFETY

The Exhibitor shall insure their own merchandise against fire, theft and all perils. Exhibitors and any associated contractors are required to maintain public liability insurance to a minimum of \$2,000,000.00, listing Master Promotions Ltd. as additional insured, for the period covering the show dates plus move-in and move-out dates. Proof of insurance is required and must be received at least 45 days prior to show set-up.

The Exhibitor agrees to abide by all the rules and regulations as outlined in the provincial Occupational Health and Safety Act, and must provide signed compliance at least 45 days prior to show set-up. The Exhibitor agrees to observe all union contracts and labour relations agreements in force, agreements between Master Promotions and the official contractors serving the show facility and companies operating in the building in which the show is taking place, and to observe the labour laws of the jurisdiction in which the building is located.

The Exhibitor will not do anything directly or indirectly connected with their display which might be a violation of any laws, bylaws, ordinances or regulations of any government or regulatory body. The Exhibitor shall comply with all provincial, city and local laws and ordinances relating to fire, safety, and health. The Exhibitor agrees to obtain, at its own expense, any licenses or permits which are required, including without limitation, from government bodies, trade or industry associations and any other third parties, for the operation of its trade or business during the show and to pay all taxes that may be levied against it as a result of the operation of its trade or business in their space allocated.

3. LIMITATION OF LIABILITY

Under no circumstances shall Master Promotions or the Exhibit Facility be liable for any lost profits or any incidental, special, indirect, punitive or consequential damages whatsoever for any of their acts or omissions, whether or not apprised of the possibility of any such lost profits or damages. Master Promotions makes no representations or warranties, expressed or implied, regarding the number and nature of Exhibitors and/or attendees who will attend the Show or regarding any other matters. Exhibitor expressly assumes all risks associated with, resulting from or arising in connection with Exhibitor's participation or presence at the Show, including, without limitation, all risks of theft, loss, harm, damage or injury to the person (including death), property, business or profits of Exhibitor, whether caused by negligence, intentional act, accident, act of God or otherwise. Exhibitor has sole responsibility for its property or any theft, damage or other loss to such property (whether or not stored in any courtesy storage area). Neither Master Promotions nor the Exhibit Facility accepts responsibility, nor is a bailment created, for property delivered by or to Exhibitor. Neither Master Promotions nor the Exhibit Facility shall be liable for, and Exhibitor hereby releases all of them from, and covenants not to sue any of them with respect to, any and all risks, losses, damages and liabilities described in this paragraph.

4. DIGITAL MARKETING PLATFORM ADD-ON FEATURE

The Digital Marketing Platform is a specific online product which will run for a period of time. The product is an online marketing platform for exhibitors to continue to connect with our audience. Your listing will be approved by show management. Information will be provided as to how to update your listing. A marketing campaign will be dedicated to this platform above and beyond the show. All copyright regulations must be followed up. For more please review **full Terms & Conditions for the Digital Marketing Platform**.

5. INSTALLATION / DISMANTLING

Preparation of the Exhibit will be at the Exhibitor's expense. Exhibitors must comply with the move-in and move-out times indicated in the Exhibitor Manual; exhibit to be completed by the Exhibitor for official inspection by 7:00 pm, on the day prior to the first show date and to remain intact until show close indicated by the official show hours. Goods may not be delivered, or removed, from the building during show hours.

If an Exhibitor fails to remove an exhibit in the allowed time, Master Promotions shall be permitted (at Exhibitor's sole expense) to remove and place same in a warehouse and/or to ship to Exhibitor via the Official Show Carrier, with all charges billed to the Exhibitor, at no liability to Master Promotions.

6. EXHIBIT GUIDELINES

All booth decorations and exhibit materials must be kept within the confines of the rented booth dimensions. Eight foot high sidewalls will not exceed six feet in depth unless prior approval is obtained from Master Promotions and their installation will be at the expense of the Exhibitor. No booth decorations or exhibit materials will block the visibility of another Exhibit. Painting or fastening to walls, floors, ceiling or any part of the building is not permitted. Attaching signs or display material to the show contractor's equipment will be by approved methods only. Balloons,

stick-on decals, or similar products will not be permitted within the building. If an Exhibitor's carpet is not installed by the Official Show Contractor, then removal of tape/residue/any other adhesive material used is the responsibility of the Exhibitor; otherwise, the cost of removal will be billed back to the Exhibitor. Any damage to the building or show dressings will be the responsibility of the Exhibitor. Exhibitor shall promptly pay for any and all damages to the Exhibit Facility or associated facilities, booth equipment or the property of others caused by Exhibitor.

Distribution of samples and printed matter of any kind, and any promotional material, is restricted to the exhibit booth. All exhibits shall display products or services in a tasteful manner. The aisles, passageways and overhead spaces remain strictly under control of Master Promotions and no signs, decorations, banners, advertising material, or special exhibits will be permitted in the aisles except by written permission of Master Promotions. The sale of raffle tickets, lotteries and/or gambling is not permitted. Master Promotions reserves the right to limit any audio or visual activity within the exhibit space, if they deem it to be disruptive or inappropriate for the event.

7. ASSIGNMENT, OCCUPANCY, AND USE OF SPACE

Master Promotions reserves the right to change the floor plan or the location of an Exhibitor's booth if Master Promotions in its sole discretion determines that to do so is in the best interest of the Show. Master Promotions will consider requests to keep certain companies from being next to each other; however, there is no guarantee that by making this request you will not be located next to one of these companies. Master Promotions assumes no responsibility in such instances.

The space contracted for is to be used solely by and for the Exhibitor whose name appears on this contract, and it is agreed the Exhibitor will not sublet nor assign any portion of same without the prior written consent of Master Promotions.

Hours and dates for installing, occupying and dismantling exhibits shall be those specified by Master Promotions. The Exhibitor must occupy the space allocated to them during their scheduled move-in time, unless otherwise approved by Master Promotions. If Exhibitor fails to install their display in its assigned space or leaves their space unattended during the Show hours, Master Promotions shall have the right to take possession of the space, without releasing Exhibitor from any liability or obligation hereunder, and no refund will be due to Exhibitor. All exhibits must be open and manned for business during the show hours.

8. EXHIBITOR INFORMATION

Master Promotions may provide Exhibitors' contact information to official show contractors/suppliers for the purpose of facilitating the execution of this Show. Master Promotions will provide periodic updates and any information regarding the Show to the designated representative of the Exhibitor. By exhibiting at the Show, Exhibitor grants to Master Promotions a fully-paid, perpetual non-exclusive license to use, display and reproduce the name, trade names and product names of Exhibitor in any directory (print, electronic or other media) listing the exhibiting companies at the Show and to use such names in Master Promotions' promotional materials. Master Promotions shall not be liable for any errors in any listing or descriptions or for omitting any Exhibitor from the directory or other lists or materials. Master Promotions may also take photographs of Exhibitor's booth space, exhibit and personnel during, before, or after the open hours of the Show and use such photographs for any Master Promotions promotional purpose. Exhibitor warrants that it owns, or has right to use pursuant to a valid license, all intellectual property (copyright, trade mark, etc.) to be used by Exhibitor for promotion or exhibition at the Show.

9. CANCELLATION

The Exhibitor will be required to pay in full for the contracted amount on any cancellation received after 90 days prior to the first show date. Cancellations must be received in writing. Master Promotions reserves the right to treat Exhibitor's downsizing of booth space as cancellation of the original space and purchase of new booth space, and Exhibitor may be required to move to a new location if it requests a downsizing of space. Failure to appear at the Show does not release Exhibitor from responsibility for payment of the full cost of the space rented.

If Master Promotions cancels the Show for any reason, in no event shall Master Promotions' maximum liability under any circumstance exceed the amount actually paid to Master Promotions by the Exhibitor for exhibit space rental pursuant to this contract. Exhibitor agrees that it shall and hereby does waive any and all claims for damages or compensation resulting from or relating to the cancellation of the Show.

10. INCORPORATION OF RULES AND REGULATIONS

Any and all matters pertaining to the Show and not specifically covered by the terms and conditions of this contract shall be subject to determination by Master Promotions in its sole discretion. Master Promotions may adopt rules or regulations from time to time governing such matters and may amend or revoke them at any time, upon reasonable notice to Exhibitor. Any such rules and regulations (whether or not included in an Exhibitor Manual or similar document) are an integral part of this contract and are incorporated herein by reference. Exhibitor shall observe and abide by additional regulations made by Master Promotions as soon as they are communicated to Exhibitor.

11. INDEMNIFICATION

Exhibitor shall on a current basis indemnify, defend (with legal counsel satisfactory to Master Promotions), and hold Master Promotions and the Exhibit Facility harmless from any and all claims, demands, suits, liabilities, damages, losses, costs, reasonable attorneys' fees and expenses which result from or arise out of or in connection with: (a) Exhibitors' participation or presence at the Show, (b) any breach by Exhibitor of any agreements, covenants, promises or other obligations under this contract; (c) any matter for which Exhibitor is otherwise responsible under the terms of this contract; (d) any violation or infringement (or claim of violation or infringement) of any law or ordinance or the rights of any party under any patent, copyright, trademark, trade secret or other proprietary right; (e) any libel, slander, defamation or similar claims resulting from the actions of Exhibitor; (f) harm or injury (including death) to Exhibitor; (g) loss of or damage to property or the business or profits of Exhibitor, whether caused by negligence, intentional act, accident, act of God, theft, mysterious disappearance or otherwise and (h) any injury to any person (including an attendee) or property while in the Exhibitor's